

Message Text

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44

ACTION EB-07

INFO OCT-01 ARA-06 IO-10 ISO-00 AGR-05 CEA-01 CIAE-00

COME-00 DODE-00 FRB-03 H-02 INR-07 INT-05 L-03 LAB-04

NSAE-00 NSC-05 PA-01 AID-05 CIEP-01 SS-15 STR-04

TAR-01 TRSE-00 USIA-06 PRS-01 SP-02 FEAE-00 OMB-01

AF-06 EA-07 EUR-12 NEA-10 OIC-02 /133 W

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R 181335Z DEC 75

FM USDEL MTN GENEVA

TO SECSTATE WASHDC 954

INFO AMEMBASSY BRASILIA

LIMITED OFFICIAL USE MTN GENEVA 9366

H PASS CODEL

PASS STR FOR INFO

PASS AGRICULTURE

E.O. 11652: N/A

TAGS: MTN, ETRD

SUBJECT: TROPICAL PRODUCT CONSULTATIONS -- BRAZIL

REF: (A) STATE 276773; (B) STATE 286626; (C) STATE 286628

1. CONSULTATIONS HELD WITH BRAZILIAN MTN DEL (MEDEIROS AND BARTHEL ROSA) FRIDAY, DEC 5 ON THEIR TROPICAL PRODUCTS (TP) REQUEST LIST. USDEL DETAILED THREE CATEGORIES OF US REACTION, COMMENTED ON INDIVIDUAL ITEMS DRAWING ON REFTELS, OUTLINED POSITION ON RECIPROCITY IN TP CONTEXT, AND INDICATED GSP ITEMS IN MANNER SIMILAR TO THAT REPORTED IN PREVIOUS CABLES. USDEL IN ADDITION IDENTIFIED OTHER CATEGORY ONE PRODUCTS IN WHICH BRAZIL HAD TRADE INTEREST BUT HAD NOT MADE A REQUEST, LIMITED OFFICIAL USE

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STRESSING TSUS 156.35, COCOA BUTTER, A \$20 MILLION TRADE

ITEM IN '74 FOR BRAZIL.

2. BARTHEL ROSA REPLIED THAT HE WASN'T IN A POSITION TO GIVE FURTHER INFORMATION ON PRODKRTS OF POTENTIAL INTEREST TO BRAZIL INCLUDING THOSE MTN DEL HAD JUST POINTED OUT. H ADDED THAT BRAZIL'S REQUEST LIST WAS INTENDED AS A "FIRST PRELIMINARY LIST" AND THAT IT WAS CLEAR THEY WOULD ADD TO THIS LIST AS THE NEGOTIATIONS PROCEEDED. ON THE OTHER HAND, HE STRESSED THAT THE LIST WAS VERY SELECTIVE AND INCLUDED PRODUCTS IN WHICH BRAZIL HAD DYNAMIC TRADE POSSIBILITIES NOTING THESE ITEMS WERE SINGLED OUT AS MORE SIGNIFICANT THAN CONCESSIONS ON CERTAIN ITEMS WHERE BRAZILIAN TRADE HAD REACHED A SATISFACTORY LEVEL AND WHERE BRAZIL HAD NOT IDENTIFIED SERIOUS OBSTACLES TO ITS EXPORTS. IN PASSING HE NOTED THAT COCOA BUTTER HAD BEEN INCLUDED ON GSP.

3. MTN DEL INDICATED HE COULD NOT IMPUTE BRAZIL'S EXPORT INTEREST IN AN ITEM BUT RATHER THAT ONE INTENTION IN MENTIONING NON-REQUESTED CATEGORY ONE ITEMS WAS TO RESPOND TO AN ANXIETY SHOWN BY BRAZILIAN (AND OTHER) LDC DELEGATIONS THAT THEY BE INCLUDED IN PLURILATERAL CONSULTATIONS ON ITEMS FOR WHICH THEY HAD NOT MADE A REQUEST. US INTENTION WAS TO INCLUDE ALL COUNTRIES THAT HAD SIGNIFICANT TRADE INTERESTS IN PLURILATERAL CONSULTATIONS. USDEL FURTHER NOTED THAT PRELIMINARY THINKING WAS THAT LDC CONTRIBUTIONS TO A TP PACKAGE WOULD BE RELATED TO A TOTAL TROPICAL PRODUCTS PACKAGE AND NOT BASED ON ITEM-FOR-ITEM CONCESSIONS. THE CAVEAT WAS ADDED, HOWEVER, THAT IT SHOULD BE CLEAR THAT US CONCESSIONS ON SOME ITEMS WOULD, IF NEGOTIATED, (READ CITRUS, TOBACCO) BE POSSIBLE ONLY IF CONCESSIONS WERE MADE IN RETURN ON LIKE ITEMS ON A MORE GLOBAL BASIS.

4. MEDEIROS OBSERVED THAT HALF THE ITEMS REQUESTED BY BRAZIL FELL IN THE ABOVE CAVEAT WERE CATEGORY TWO ITEMS AND DEPENDENT ON THIRD COUNTRIES. USDEL RESPONDED THAT HE DID NOT THINK THAT BRAZIL'S INTEREST LIMITED OFFICIAL USE

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IN TROPICAL PRODUCTS WAS TOTALLY REPRESENTED BY THE SIX ITEMS IT REQUESTED, IMPLYING THAT CONCESSIONS ON SOME ITEMS MIGHT BE DEPENDENT ON BRAZIL, A NON-REQUESTOR, IN THIS CASE THE THIRD COUNTRY ON WHOM CONCESSIONS MIGHT DEPEND.

5. BARTHEL ROSA SUGGESTED ON A HIGHLY PERSONAL AND INFORMAL BASIS THE POSSIBILITY OF A RECIPROCAL, UNBOUND CONCESSION BY BRAZIL ON AN ITEM OF INTEREST TO THE US

IN RETURN FOR ADDING SPECIFIC ITEMS TO OUR GSP LIST.
IN THIS MANNER HE HATED THAT THE PRINCIPLE OF AUTONOMY
IN OUR GSP WOULD BE PRESERVED BUT, SINCE IT WAS RELATED
TO AN UNBOUND CONCESSION MADE FOR OUR BENEFIT, IT
WOULD PROVIDE BRAZIL THE NECESSARY SENSE OF SECURITY
FOR THE PRODUCT IT WISHED INCLUDED ON OUR GSP.
SHOULD THE GSP CONCESSION BE WITHDRAWN, THEN THE
BRAZILIAN CONCESSION WOULD ALSO END. USDEL RESPONDED
ON PERSONAL, INFORMAL BASIS THAT MINISTERS IN TOKYO
AGREED THAT THE TRADE NEGOTIATIONS WOULD BE CONDUCTED
ON AN MFN BASIS AND EXPRESSED ADDITIONAL PROBLEMS
THAT THIS INFORMAL PROPOSAL HAD ADVERSE IMPLICATIONS
FOR OUR OWN TRADE GIVEN THAT BRAZIL'S REQUEST LIST
TO THE EC WAS SIMILAR TO ITS REQUEST LIST TO THE US.

6. THE TWO DELEGATIONS AGREED TENTATIVELY TO A
FOLLOW-ON MEETING PRIOR TO FEB 10. US INDICATED THAT
IT COULD BE MORE DEFINITIVE AT THAT TIME IN THAT IT
EXPECTED TO IDENTIFY BOTH POSSIBLE OFFERS AND POSSIBLE
CONTRIBUTIONS TO THE TP NEGOTIATIONS. CULBERT

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